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UNITED STATES OF AMERICA

UNITED STATES DISTRICT COURT

FOR THE CENTRAL DISTRICT OF CALIFORNIA

UNITED STATES OF AMERICA,

Plaintiff,

v.

CINDY OMIDI,

Defendant.

No. CR 13-739-SVW

TRIAL MEMO

Trial Date: October 7, 2014

Trial Time: 9:00 a.m.

Location: Courtroom of the
Hon. Stephen V. Wilson

Plaintiff, United States of America, by and through its counsel
of record, Assistant United States Attorneys Evan J. Davis and David
L. Kirman, hereby submits its trial memorandum. Leave is

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1 respectfully requested to file additional memoranda as may become
2 appropriate during the course of the trial.

3
4 Dated: October 3, 2014

Respectfully submitted,

5 STEPHANIE YONEKURA
6 Acting United States Attorney

7 ROBERT E. DUGDALE
8 Assistant United States Attorney
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9 /s/

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13 UNITED STATES OF AMERICA
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1 **I. CASE STATUS**

2 1. Trial is scheduled for October 7, 2014. The government's
3 case-in-chief should take one or two court days.

4 2. Defendant Cindy Omidì is out of custody and is the sole
5 defendant charged.

6 3. Trial by jury has not been waived.

7 4. The government will call approximately seven witnesses in
8 its case-in-chief, including postal clerks, a Bank Secrecy Act
9 expert, and a summary witness who will testify about most of the
10 exhibits and whose direct examination will be the longest.

11 5. Defendant has stipulated to the admission of many of the
12 government's exhibits and to the foundation of some others.

13 6. The exhibits to which defendant has stipulated include the
14 Money Orders at issue in the case, certain Post Office reports
15 showing money order purchases, debit card transactions (to show cash
16 was used by excluding debit card usage), and credit card
17 transactions, focused bank and credit card records for the money
18 order purchase dates and a handful of other dates (including for
19 Julian and Michael Omidì), corporate records for Pacific West
20 Dermatology and other entities whose names appear on the Money
21 Orders, defendant's handwriting and signature exemplars, Department
22 of Motor Vehicle records showing defendant's and her sons' names,
23 photos, and signatures (with a stipulation as to each of their former
24 names), and blank Currency Transaction Report ("CTR") and Postal
25 Service Form 8105-A (the equivalent of a CTR). The government will
26 move these exhibits into evidence at the beginning of trial.

1 7. Defendant has also stipulated or likely will stipulate as
2 to the authenticity of most of the remaining documents, other than
3 those the government intends to introduce through a witness,
4 including credit card receipts for the Beverly Hills post office
5 (which the government contends show defendant's signature on credit
6 card receipts at the same time as the Money Order purchases),
7 receipts and emails from a furniture store from which defendant
8 purchased a couch using Money Orders, a 1997 Currency Transaction
9 Report identifying defendant as the customer, a photo-lineup in which
10 Postal clerk Roberta Chandler identified defendant's photo, and a
11 blank CTR. Document custodians who were previously served with a
12 trial subpoena have been released based on these stipulations.

13 8. In addition, the government will seek to admit a handful of
14 exhibits to which defendant has not stipulated to the admission but
15 has stipulated to the foundation:

16 a. A notice posted at the Wilshire Business Center/UCLA
17 contract post office location in at least two prominent locations,
18 advising customers of the \$3,000 reporting requirement;

19 b. Photographs of the various post office locations at
20 issue; and

21 c. A summary chart showing the Money Order purchases,
22 evidence that cash was used, evidence of contemporaneous credit card
23 use, and the disposition thereof, to the extent defendant does not
24 stipulate to its admission. The parties have agreed to hand out
25 enlarged copies (on 17 x 22 inch paper) of this summary chart to the
26 jury, as it can be difficult to read on a television screen.

1 9. Further, the government will seek to admit the following
2 exhibits and establish a foundation through a live witness:

3 a. Notices posted at the UCLA/Wilshire Business Center
4 location, a photograph of the notice, and documents establishing the
5 date on which the notices were posted; and

6 b. A compendium of admitted exhibits bearing what the
7 government contends are defendant's signatures, such as Money Order
8 endorsements and credit card receipts, to permit the jury to compare
9 those signatures against known samples.

10 10. The government has provided defendants with draft case-in-
11 chief exhibits as of October 1, 2014. The government provided drafts
12 of its summary exhibits as well.

13 11. The government will seek to admit a number of summary
14 exhibits as evidence under Federal Rule of Evidence 1006. Drafts of
15 those exhibits were first sent to the defense on August 7, 2014 and
16 final or near drafts were sent on October 1, 2014. The government
17 will also seek to introduce a summary exhibit spreadsheet which
18 summarizes the voluminous documents in this case under Federal Rule
19 of Evidence 1006. This document was first provided to the defense on
20 August 22, 2014 and a final or near final draft was provided on
21 October 1, 2014. To date, no objection to any of the summary
22 exhibits has been made.

23 12. The government will use a number of demonstrative exhibits
24 at trial that will not be offered into evidence. These include a
25 map, to which defendant does not object, and to a blow up of a sign
26 which will be offered into evidence in its original form.

1 13. To date, defendant has provided Pacific West Dermatology
2 bank records and Cindy Omid's medical records pertaining to her
3 cancer treatment as its only reciprocal discovery.

4 **II. PRETRIAL MOTIONS**

5 Defendant's first pretrial motion requested that the Court
6 unseal the search warrant affidavit for the GET THIN searches, order
7 the disclosure of grand jury testimony to demonstrate the grand jury
8 had probable cause to indict, and order that the government turn over
9 evidence from its active GET THIN investigation. The Court denied
10 the first two requests but granted the third as to a limited set of
11 documents, including those showing that Julian Omid may have had a
12 motive to engage in structuring during the 2008 through 2010 period
13 at issue. Because of the time necessary to cull out such evidence,
14 the government turned over nearly all of its investigation files,
15 subject to a protective order that limited disclosure to defendant
16 and her lawyers. This order was subsequently modified to permit
17 defendant to disclose certain information to counsel for Julian and
18 Michael Omid and for Surgery Center Management, solely to obtain
19 assistance in interviewing possible witnesses in this structuring
20 case.

21 The government then filed a motion *in limine*, seeking to
22 prohibit the introduction of: evidence that defendant is a cancer
23 survivor, has any medical condition, and cares for her elderly
24 father; opinion evidence from government agents regarding whom the
25 agents believed, based on their incomplete investigation, structured
26 the cash; and references to any Suspicious Activity Reports ("SARs").
27 Defendant responded, conceding it would not attempt to introduce SAR
28

evidence unless the government opened the door, it would not attempt to introduce sympathy evidence regarding defendant's medical condition but may attempt to introduce evidence of her treatment or condition to explain why she may not have concentrated on the Money Order purchases, and asserting that it was entitled to present evidence of US Postal Inspector Julie Morgan regarding her prior seizure investigation. After a hearing, the Court ordered defendant to produce her medical records - which reflect she was diagnosed with cancer around July 2009, toward the end of the structuring, and had no cognitive or mental side effects from her treatment - and permitted defendant to voir dire Morgan before calling her as a witness, so the Court could determine whether her testimony would be admissible. As noted before, the government contends Morgan's testimony is inadmissible, as will become apparent through voir dire: (1) defendant continues to misrepresent the nature of Morgan's investigation and why it was terminated; (2) Morgan never opined regarding the person behind the structuring; and (3) any opinions Morgan might have made were based on an incomplete investigation, without the benefit of the Cindy Omid credit card transaction evidence or even the Postal Money orders that were structured in 2009 and 2010 but were not used until 2011, most of which were facially connected to defendant including 22 being deposited in her personal bank account. Finally, it remains unclear whether defendant will attempt to raise the "cancer" defense or otherwise refer to her medical condition, but if she attempts to do so then the government will object and renew its motion because the medical records do not

1 support any such defense and therefore any mention of her condition
2 would be substantially more prejudicial than probative.

3 Defendant, her sons, and a related entity Surgery Center
4 Management then each filed motions related to a GET THIN
5 investigation-related interview of lawyer and former 1-800 GET THIN
6 president Robert Silverman, who discussed nothing relevant to the
7 structuring case. The Court conducted a daylong hearing regarding
8 the interview, and on September 29, 2014, the government submitted an
9 *in camera* filing as ordered by the Court. As the Court noted
10 repeatedly at the hearing, it appears there is no connection between
11 the Silverman inquiry and the structuring case, so the government
12 believes that the Court need not rule on the motions before
13 commencing trial.

14 The government then filed another *in limine* motion on September
15 25, essentially expanding its earlier motion to prevent any
16 discussion of SARs to now include preventing any discussion of the
17 Postal Service's analog to SARs, Forms 8105-B, and any training
18 thereon. The government had requested that the Court rule on that
19 motion on October 6, 2014, at 10:00 a.m. After defendant responded,
20 the Court took up the matter on October 2, 2014, and orally granted
21 in part and denied in part the government's motion; the parties will
22 request clarification of the Court's order if necessary.

23 **III. INDICTMENT AND ELEMENTS**

24 This prosecution is based on a single-count indictment that
25 charges defendant with structuring, in violation of 31 U.S.C.
26 § 5324(a)(3), between July 2008 and December 2009. However, pursuant
27 to prior discussions with the defense, the government will present
28

1 evidence as to structuring occurring through February 2010 without
2 objection: a total of 109 transactions on 92 days accounting for the
3 303 structured Money Orders. The government also is seeking an
4 *Apprendi* enhancement that defendant structured more than \$100,000 in
5 a 12-month period, which increases the statutory maximum sentence
6 from five years to ten years, pursuant to 31 U.S.C. § 5324(d)(2).

7 As noted in 18 U.S.C. § 5324(a)(3) and 31 C.F.R. 1010.415, and
8 with the five-year statute of limitations in mind, for defendant to
9 be convicted of structuring, the government must prove the following
10 elements beyond a reasonable doubt:

11 First, the defendant knowingly structured, attempted to
12 structure, or assisted in structuring a currency transaction, with
13 all of you agreeing that defendant structured on or after October 12,
14 2008;

15 Second, the defendant knew of the financial institution's legal
16 obligation to report currency purchases of money orders of \$3,000 or
17 more;

18 Third, the purpose of the structured transaction was to evade
19 that reporting obligation.

20 A person structures a transaction if that person, acting alone
21 or with others, conducts one or more currency transactions in any
22 amount, at one or more financial institutions, on one or more days,
23 for the purpose of evading the reporting requirements described
24 earlier. Structuring includes breaking down a single sum of currency
25 exceeding \$3,000 into smaller sums, or conducting a series of
26 currency transactions, including transactions at or below \$3,000.
27 Illegal structuring can exist even if no transaction exceeded \$3,000
28

1 at any single financial institution on any single day.

2 It is not necessary for the government to prove that a defendant
3 knew that structuring a transaction to avoid triggering the filing
4 requirements was itself illegal. The government must prove beyond a
5 reasonable doubt only that a defendant structured, assisted in
6 structuring, or attempted to structure, currency transactions with
7 knowledge of the reporting requirements and with the specific intent
8 to avoid said reporting requirements.

9 **IV. STATEMENT OF FACTS**

10 The government has identified 303 Postal Money Orders, all but a
11 handful of which were (a) deposited in bank accounts for which
12 defendant was the sole or joint signatory, (b) signed by defendant or
13 contained her name and handwriting, or (c) otherwise connected to
14 defendant through her businesses or her sons. Other than on two
15 occasions - one of which obviously was not a "single transaction"
16 because the three money orders were non-sequential - most of the
17 money orders were purchased in a \$2,900 batch at a single post office
18 (279 of the 303 Money Orders were purchased as part of a \$2,900
19 batch), or in a different amount at a different Post Office on the
20 same day as a \$2,900 purchase was made elsewhere. There were also
21 many \$2,900 purchases on consecutive days, including four and even
22 five days in a row (twice), generally visiting a different Post
23 Office from the day before. In addition to spreading out the Money
24 Orders across four Post Offices, they were also spread out across
25 Post Office clerks, with the 109 transactions being completed by 25
26 different clerks, for an average of only four transactions per clerk,
27 over the 19 months of structuring.

1 In addition to nearly all of the Money Orders being deposited or
2 otherwise disposed of in a way connected to defendant, defendant's
3 credit card usage demonstrates she bought the Money Orders: for 62 of
4 the 109 transactions, defendant used her AMEX credit card or signed a
5 receipt for her son's credit card at the same Post Offices, on the
6 same day, and (where time and clerk identity are known) with the same
7 clerk and usually within a few minutes of the Money Order purchases.

8 The combination of the Money Order uses - including 22 of the
9 303 being deposited in defendant's personal bank account - and
10 defendant's credit card being used at the same time as the Money
11 Order purchases, points to a single person - defendant - having
12 bought the Money Orders.

13 Regarding her awareness of the \$3,000 reporting requirement, the
14 Wilshire Business Center/UCLA contract Post Office, at which the most
15 structured Money Orders were bought, prominently posted at least two
16 signs that specifically identified the \$3,000 requirement. In
17 addition, the pattern of 93 separate \$2,900 purchases is consistent
18 with knowledge of the \$3,000 reporting requirement.

19 Finally, the pattern of purchases evidences intent. Going to
20 two or three Post Offices in the same day, usually just minutes
21 apart, to conduct a transaction that could have been completed at one
22 Post Office - albeit with the transaction being reported - has no
23 benign explanation. The same is true for the pattern of visiting
24 Post Offices on consecutive days, including five days in a row
25 (twice), generally hopscotching between the four Post Offices.

1 **V. ANTICIPATED DEFENSE CASE**

2 Defendant has not articulated her defense, beyond suggesting
3 that she might allege the government's investigation was sloppy and
4 that someone else, possibly Julian Omid, purchased the Money Orders
5 instead of defendant. Defendant has not shown the government any
6 exhibits or mentioned any proposed witnesses other than Inspector
7 Morgan.

8 **VI. EVIDENTIARY ISSUES**

9 **A. Stipulations**

10 The parties have agreed in principle to testimonial and evidence
11 stipulations, subject to finalizing the documents. The testimonial
12 stipulations include that non-testifying post office employees who
13 sold the Money Orders generally would testify that they did not
14 recognize defendant - or her sons for that matter - as postal
15 customers. The parties also will stipulate to the absence of
16 structuring-warning signs at the remaining three post offices, unlike
17 the multiple signs at the Wilshire Business Center.

18 The evidence stipulation provides a brief description of each
19 exhibit to which the parties have either stipulated as to the
20 admission or foundation. The government also expects defendant will
21 stipulate as to former names of defendant and her sons, so as to
22 avoid the use of the term "aka" or "alias" in regard to their names.

23 **B. Charts and Summaries**

24 This case involves a large number of documents, particularly
25 more than 2,000 pages of credit card records and hundreds of
26 additional pages of bank records. To assist in the jury's
27 understanding of the case, the government intends to present charts
28

1 and summaries of voluminous and admissible documents, namely Money
2 Order purchases, credit card records, bank records, and Money Order
3 uses such as bank records.

4 Fed. R. Evid. 1006 provides:

5 The contents of voluminous writings, recordings, or
6 photographs which cannot conveniently be examined in court
7 may be presented in the form of a chart, summary, or
8 calculation. The originals, or duplicates, shall be made
9 available for examination or copying, or both, by the
10 parties at a reasonable time and place. The court may
11 order that they be produced in court.

12 In this case, all the underlying records have either been copied
13 and produced for the defendants or made available to them for their
14 examination and copying.

15 i. Summary Charts

16 The government has provided draft a summary chart to defendant
17 encompassing most of the relevant financial records, and draft
18 summary exhibits based on the summary chart that highlight certain
19 patterns or examples therein, which the government believes it should
20 be permitted to use in opening (just the summary exhibits) and should
21 be admitted as exhibits (both the summary chart and summary
22 exhibits).

23 A chart or summary may be admitted as evidence where the
24 proponent establishes that the underlying documents are voluminous,
25 admissible and available for inspection. See United States v.
26 Meyers, 847 F.2d 1408, 1411-12 (9th Cir. 1988); United States v.
27 Johnson, 594 F.2d 1253, 1255-57 (9th Cir. 1979). While the
28 underlying documents must be admissible, they need not be admitted.
29 See Meyers, 847 F.2d at 1412; Johnson, 594 F.2d at 1257 n.6. Summary
30 charts need not contain the defendant's version of the evidence and

1 may be given to the jury while a government witness testifies about
2 them. See United States v. Radseck, 718 F.2d 233, 239 (7th Cir.
3 1983); Barsky v. United States, 339 F.2d 180, 181 (9th Cir. 1964).

4 Summary charts and exhibits, such as those the government wishes
5 to introduce into evidence, have long been recognized as an
6 appropriate means of clarifying a complicated or document-intensive
7 case for the jury. See United States v. Silverman, 449 F.2d 1341,
8 1346 (2d Cir. 1971). Fed. R. Evid. 611(a) permits a court to
9 "exercise reasonable control over the mode and order of interrogating
10 witnesses and presenting evidence so as to (1) make the interrogation
11 and presentation effective for ascertainment of the truth, (2) avoid
12 needless consumption of time, and (3) protect witnesses from
13 harassment or undue embarrassment." See United States v. Poschwatta,
14 829 F.2d 1477, 1481 (9th Cir. 1987); United States v. Gardner, 611
15 F.2d 770, 776 (9th Cir. 1980).

16 Hence, under Federal Rules of Evidence 1006 and 611(a), courts
17 routinely admit into evidence summary charts that organize other
18 evidence and aid the jury's understanding as long as their underlying
19 evidence is admissible and made available to the adverse party, and a
20 witness with knowledge of their preparation is available for cross-
21 examination. See Gardner, 611 F.2d at 776; Tamarin v. Adam Caterers,
22 Inc., 13 F.3d 51, 53 (2d Cir. 1993); United States v. Caswell, 825
23 F.2d 1228, 1235-36 (8th Cir. 1989).

24 The summary charts and exhibits the government intends to
25 present satisfy all of the foregoing requirements. The underlying
26 evidence, such as Money Orders, bank records, and credit card
27 records, are admissible. All of the evidence has already been
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1 provided or made available to the defense. The witness who prepared
2 the summary exhibits will be available for cross-examination.
3 Moreover, the summary exhibits will serve to organize and clarify the
4 government's presentation and assist the jury's understanding of the
5 case. The use and admission of summary exhibits at trial is well
6 within the Court's discretion. Fed. R. Evid. 611(a); Gardner, 611
7 F.2d at 776.

8 Summary charts and exhibits may be used by the government in the
9 opening statement. Indeed, "such charts are often employed in
10 complex conspiracy cases to provide the jury with an outline of what
11 the government will attempt to prove." United States v. De Peri, 778
12 F.2d 963, 979 (3d Cir. 1985) (approving government's use of a chart);
13 United States v. Rubino, 431 F.2d 284, 290 (6th Cir. 1970)(same).

14 ii. Summary Witness

15 The government intends to use a summary witness, who will sit
16 through the presentation of evidence, to orient the jury to evidence
17 from disparate sources such as exhibits and, to the extent necessary,
18 prior trial witnesses, generally by using the summary chart. A
19 summary witness may properly testify about, and use a chart to
20 summarize, evidence that has already been admitted. The Court and
21 jury are entitled to have a witness "organize and evaluate evidence
22 which is factually complex and fragmentally revealed." United States
23 v. Shirley, 884 F.2d 1130, 1133-34 (9th Cir. 1989) (DEA agent's
24 testimony regarding her review of various telephone records, rental
25 receipts, and other previously offered testimony held to be proper
26 summary evidence, as it helped jury organize and evaluate evidence;
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1 summary charts properly admitted); United States v. Lemire, 720 F.2d
2 1327, 1348 (D.C. Cir. 1983).

3 A summary witness may rely on the analysis of others where the
4 summary witness has sufficient experience to judge another person's
5 work and incorporate as his own the fact of its expertise. The use
6 of other persons in the preparation of summary evidence goes to its
7 weight, not its admissibility. See United States v. Soulard, 730
8 F.2d 1292, 1299 (9th Cir. 1984); Diamond Shamrock Corp. v. Lumbermens
9 Mutual Casualty Co., 466 F.2d 722, 727 (7th Cir. 1972) ("It is not
10 necessary . . . that every person who assisted in the preparation of
11 the original records or the summaries be brought to the witness
12 stand."). A summary witness's testimony requires that he draw
13 conclusions from the evidence presented. When a summary witness
14 simply testifies as to what the government's evidence shows, he does
15 not testify as an expert witness. United States v. Pree, 408 F.3d
16 855, 869 (7th Cir. 2005).

17 C. Expert Testimony

18 The government may present evidence from the United States
19 Postal Service's expert in the Bank Secrecy Act, including
20 structuring. If specialized knowledge will assist the trier of fact
21 in understanding the evidence or determining a fact in issue, a
22 qualified expert witness may provide testimony in the form of an
23 opinion or otherwise. Fed. R. Evid. 702. The Court has broad
24 discretion to determine whether to admit expert testimony. See,
25 e.g., United States v. Cuevas, 847 F.2d 1417, 1428 (9th Cir. 1988);
26 United States v. Patterson, 819 F.2d 1495, 1507 (9th Cir. 1987);
27 United States v. Binder, 769 F.2d 595, 601 (9th Cir. 1985). An
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1 expert's opinion may be based on hearsay or facts not in evidence,
2 where the facts or data relied upon are of the type reasonably relied
3 upon by experts in the field. Fed. R. Evid. 703.

4 Law enforcement officers may provide expert opinion testimony
5 that the defendant's activities match "the usual criminal modus
6 operandi." United States v. Simas, 937 F.2d 459, 465 (9th Cir. 1991)
7 (quoting United States v. Espinosa, 827 F.2d 604, 611-13 (9th Cir.
8 1987)). Such evidence alerts the jury to the possibility that a
9 combination of seemingly innocuous events may indicate criminal
10 behavior. See, e.g., United States v. Johnson, 735 F.2d 1200, 1202
11 (9th Cir. 1984).

12 Drawing upon his specialized knowledge, an experienced
13 government agent may testify as an "expert summary witness" about the
14 evidence adduced at trial. See, e.g., United States v. Marchini, 797
15 F.2d 759, 765 (9th Cir. 1986); Cuevas, 847 F.2d at 1428. An
16 experienced agent may testify in the form of an opinion even if that
17 opinion is based in part on information from other agents familiar
18 with the issue. United States v. Beltran-Rios, 878 F.2d 1208, 1213
19 n.3 (9th Cir. 1989) (citing United States v. Golden, 532 F.2d 1244,
20 1248 (9th Cir. 1976)).

21 **D. Authentication and Foundation**

22 Federal Rule of Evidence 901(a) provides that "[t]he requirement
23 of authentication or identification as a condition precedent to
24 admissibility is satisfied by evidence sufficient to support a
25 finding that the matter in question is what its proponent claims."
26 Under Rule 901(a), evidence should be admitted, despite any
27 challenge, once the government makes a prima facie showing of
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1 authenticity or identification so "that a reasonable juror could find
2 in favor of authenticity or identification . . . [because] the
3 probative force of the evidence offered is, ultimately, an issue for
4 the jury." United States v. Chu Kong Yin, 935 F.2d 990, 996 (9th
5 Cir. 1991) (citations and internal quotation marks omitted); see also
6 United States v. Black, 767 F.2d 1334, 1342 (9th Cir. 1985).

7 A duplicate is admissible to the same extent as the original,
8 unless there is a genuine question as to the authenticity of the
9 original or it would be unfair under the circumstances to admit the
10 duplicate in lieu of the original. See Fed. R. Evid. 1003; United
11 States v. Smith, 893 F.2d 1573, 1579 (9th Cir. 1990).

12 **E. Business Records**

13 i. Foundational Requirements

14 For business records to be admissible, the following
15 foundational facts must be established through the custodian of the
16 records or another qualified witness: (1) the records must have been
17 made at or near the time by, or from information transmitted by, a
18 person with knowledge; and (2) the records must have been made and
19 kept in the course of a regularly conducted business activity. Fed.
20 R. Evid. 803(6); United States v. Bland, 961 F.2d 123, 126-28 (9th
21 Cir. 1992). In determining whether these foundational facts are
22 established, the Court may consider hearsay and other evidence not
23 admissible at trial. See Federal Rules of Evidence 104(a) and
24 1101(d)(1); United States v. Bourjaily, 483 U.S. 171, 178-79 (1987).

25 Challenges to the accuracy or completeness of business records
26 ordinarily go to the weight of the evidence and not its
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1 admissibility. See, e.g., La Porta v. United States, 300 F.2d 878,
2 880 (9th Cir. 1962).

3 ii. "Qualified Witness"

4 The phrase "other qualified witness" is broadly interpreted to
5 require only that the witness understand the recordkeeping system.
6 United States v. Childs, 5 F.3d 1328, 1334 (9th Cir. 1993); United
7 States v. Arias-Villanueva, 998 F.2d 1491, 1503 (9th Cir. 1993);
8 United States v. Ray, 930 F.2d 1368, 1370-71 (9th Cir. 1990) (welfare
9 fraud investigator may testify about contents of defendant's welfare
10 file where investigator was familiar with filing and reporting
11 requirements and forms used, even though she did not record
12 information and was not custodian); United States v. Franco, 874 F.2d
13 1136, 1139 (7th Cir. 1989) ("The witness 'need only be someone with
14 knowledge of the procedure governing the creation and maintenance of
15 the type of records sought to be admitted.'").

16 A qualified witness need not be employed by, or related to, the
17 entity to whom the records belong; a federal agent or an independent
18 witness may be a qualified witness for records seized from a company.
19 See Franco, 874 F.2d at 1139-40 (narcotics agent qualified to testify
20 about record-keeping practices of a money-exchange for purposes of
21 Rule 803(6)); United States v. Hathaway, 798 F.2d 902, 905-07 (6th
22 Cir. 1986) (FBI agent could provide foundation testimony for
23 admission of company records under Rule 803(6); holding: "There is no
24 reason why a proper foundation for application of Rule 803(6) cannot
25 be laid, in part or in whole, by the testimony of a government agent
26 or other person outside the organization whose records are sought to
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1 be admitted. . . . [A]ll that is required is that the witness be
2 familiar with the record keeping system.").

3 iii. Circumstances of Preparation

4 The government need not establish precisely when or by whom the
5 document was prepared; all the rule requires is that the document be
6 made "at or near the time" of the act or event it purports to record.
7 See United States v. Huber, 772 F.2d 585, 591 (9th Cir. 1985); United
8 States v. Basey, 613 F.2d 198, 201 n.1 (9th Cir. 1979). "There is no
9 requirement that the government establish when and by whom the
10 documents were prepared." See Ray, 930 F.2d at 1370; Huber, 772 F.2d
11 at 591 ("[T]here is no requirement that the government show precisely
12 when the [record] was compiled").

13 Rule 803(6) does not require that the business rely on the
14 document in a specific way; the rule merely requires that the record
15 be "kept in the course of regularly conducted business activity."
16 See United States v. Catabran, 836 F.2d 453, 457 (9th Cir. 1988)
17 (citing United States v. Miller, 771 F.2d 1219, 1237 (9th Cir. 1985);
18 United States v. Smith, 609 F.2d 1294, 1301 (9th Cir. 1979)).

19 iv. Authentication by Declaration

20 Certified domestic records of regularly conducted activity are
21 self-authenticating when accompanied by a written declaration
22 establishing that (1) the records must have been made at or near the
23 time by, or from information transmitted by, a person with knowledge;
24 and (2) the records must have been made and kept in the course of a
25 regularly conducted business activity. Fed. R. Evid. 902(11).

26 Custodian of records declarations may be utilized by the Court
27 to provide a foundation for the admission in evidence of business
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1 records without creating any confrontation issue under Crawford v.
2 Washington, 541 U.S. 36 (2004). See United States v. Hagege, 437
3 F.3d 943, 957 (9th Cir. 2006); United States v. Cervantes-Flores, 421
4 F.3d 825, 832-32 (9th Cir. 2005).

5 v. Duplicates

6 A duplicate is admissible to the same extent as an original
7 unless (1) there is a genuine question as to the authenticity of the
8 original, or, (2) in the circumstances, use of the duplicate would be
9 unfair. Fed. R. Evid. 1003. Even a photocopy bearing extraneous
10 handwriting not connected to the defendant is admissible. United
11 States v. Skillman, 922 F.2d 1370, 1375 (9th Cir. 1990).

12 **F. Public Records**

13 Public records and reports are admissible under an exception to
14 the hearsay rule. Fed. R. Evid. 803(8). The contents of an official
15 public record that is certified as correct may be proved by a copy,
16 and may be proved by a copy without extrinsic evidence of
17 authentication as long as the copy bears a seal of the United States,
18 any state, or department thereof. Fed. R. Evid. 1005; 902(1).

19 **G. Cross-Examination of Defendant**

20 A defendant who testifies at trial waives her right against
21 self-incrimination and subjects himself to cross-examination
22 concerning all matters reasonably related to the subject matter of
23 his testimony. The scope of defendant's waiver is coextensive with
24 the scope of relevant cross-examination. United States v. Cuozzo,
25 962 F.2d 945, 948 (9th Cir. 1992); Black, 767 F.2d at 1341 ("[w]hat
26 the defendant actually discusses on direct does not determine the
27 extent of permissible cross-examination or his waiver. Rather, the
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1 inquiry is whether 'the government's questions are reasonably
2 related' to the subjects covered by the defendant's testimony").
3 Additionally, Fed. R. Evid. 404(b) does not proscribe the use of
4 other act evidence as an impeachment tool during cross-examination.
5 United States v. Gay, 967 F.2d 322 (9th Cir. 1992).

6 Regarding defendant, the government has provided notice at
7 various times that its cross-examination materials include but are
8 not limited to: (1) defendant's tax records for 2005 through 2008,
9 which indicate defendant failed to timely file tax returns for 2005
10 through 2007, and filed her 2008 return at the end of 2009, see
11 United States v. Mitchell, 613 F.3d 862, 866 (8th Cir. 2010) (tax
12 returns admissible to prove motive for structuring); (2) her medical
13 records, to the extent she claims to have been affected in any
14 material way by her July 2009 diagnosis and her post-July 2009
15 surgery and treatment; (3) eHarmony.com dating website admissions by
16 defendant in 2008, such as that she cannot live without "cash flow";
17 and (4) various evidence concerning defendant's motive to structure
18 being identical to Julian Omid's motive, to the extent defendant has
19 raised Julian Omid's possible motive at trial.

20 **H. Cross-Examination of General Witnesses**

21 Defendant has not identified her potential witnesses to the
22 government, so the government cannot presently assess the credibility
23 of any of the potential witnesses. Under Federal Rules of Evidence
24 609, the credibility of a witness may be supported or attacked by
25 evidence in the form of: (1) conviction for crimes involving
26 dishonesty or false statements, provided that the conviction was
27 sustained or the defendant was released from prison on the conviction
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1 within the past ten years; (2) prior felony convictions, provided
2 that the conviction was sustained or the defendant was released from
3 prison on the conviction within the past ten years; and (3) opinion
4 or reputation testimony provided that the testimony refers only to
5 the witness's character for truthfulness or untruthfulness. Fed. R.
6 Evid. 609. Moreover, reputation or opinion evidence relating to
7 truthfulness may be admitted only if the witness' character for
8 truthfulness has been attacked. Fed. R. Evid. 608(a). Similarly,
9 specific instances of conduct of a witness may, in the court's
10 discretion, be inquired into on cross-examination of the witness only
11 if the conduct concerns his character for truthfulness or
12 untruthfulness. Such conduct, however, may not be proved by
13 extrinsic evidence. Fed. R. Evid. 608(b).

14 **I. Character Evidence**

15 The Supreme Court has recognized that character evidence –
16 particularly cumulative character evidence – has weak probative value
17 and great potential to confuse the issues and prejudice the jury.
18 See Michelson v. United States, 335 U.S. 469, 480, 486 (1948). The
19 Court has thus given trial courts wide discretion to limit the
20 presentation of character evidence. Id.

21 In addition, the form of the proffered evidence must be proper.
22 Federal Rule of Evidence 405(a) sets forth the sole methods for which
23 character evidence may be introduced. It specifically states that
24 where evidence of a character trait is admissible, proof may be made
25 in two ways: (1) by testimony as to reputation and (2) by testimony
26 as to opinion. Thus, a defendant may not introduce specific
27 instances of her good conduct through the testimony of others. See

1 Michelson, 335 U.S. at 477 ("The witness may not testify about
2 defendant's specific acts or courses of conduct or his possession of
3 a particular disposition or of benign mental or moral traits.").

4 On cross-examination of a defendant's character witness,
5 however, the government may inquire into specific instances of a
6 defendant's past conduct relevant to the character trait at issue.
7 See Fed. R. Evid. 405(a). In particular, a defendant's character
8 witnesses may be cross-examined about their knowledge of the
9 defendant's past crimes, wrongful acts, and arrests. See Michelson,
10 335 U.S. at 481. The only prerequisite is that there must be a good-
11 faith basis that the incidents inquired about are relevant to the
12 character trait at issue. See United States v. McCollom, 664 F.2d
13 56, 58 (5th Cir. 1981).

14 **VII. RECIPROCAL DISCOVERY**

15 Rule 16 of the Federal Rules of Criminal Procedure creates
16 certain reciprocal discovery obligations on the part of the defendant
17 to produce three categories of materials that she intends to
18 introduce as evidence at trial: (1) documents and tangible objects;
19 (2) reports of any examinations or tests; and (3) expert witness
20 disclosure. Rule 16 imposes on the defendant a continuing duty to
21 disclose these categories of materials. Fed. R. Crim. P.
22 16(b)(1)(A), (b)(1)(C), and (c). Defendants' disclosure obligations
23 are not limited to evidence a defendant may intend to use or elicit
24 during a defense case-in-chief, but include any affirmative evidence
25 the defense intends to admit during the government's case-in-chief.

26 In those circumstances where a party fails to produce discovery
27 as required by Rule 16, the Rule empowers the district court to
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1 "prohibit the party from introducing evidence not disclosed," or
2 "enter such other order as it deems just under the circumstances."

3 The Ninth Circuit has held that where a defendant fails to
4 produce reciprocal discovery or fails to provide timely notice of his
5 intention to call an expert witness, it is well within the district
6 court's discretion to exclude such defense evidence, especially where
7 the defense disclosure was made after the start of trial. See United
8 States v. Aceves-Rosales, 832 F.2d 1155, 1156-57 (9th Cir. 1987);
9 United States v. Scholl, 166 F.3d 964, 972 (9th Cir. 1999); United
10 States v. Nash, 115 F.3d 1431, 1439-40 (9th Cir. 1997). The Ninth
11 Circuit has specifically held that exclusion of the evidence is a
12 proper sanction for withholding evidence from the government as a
13 "strategic decision". United States v. Scholl, 166 F.3d 964 (9th
14 Cir. 1999) (holding that the court did not abuse its discretion in
15 excluding evidence that the defense withheld as a 'strategic
16 decision' until the government was unable to fully investigate).

17 As of the filing of this brief, the government has received
18 exclusively Pacific West Dermatology bank account reciprocal
19 discovery from defendant.

20 **VIII. CROSS EXAMINATION OF LAY OPINION WITNESSES (POSTAL CLERKS)**

21 At the October 2, 2014, status conference, the Court suggested
22 it would partially grant the government's motion in limine to
23 prohibit evidence and argument that, because clerks did not file a
24 Form 8105-B, defendant was less likely to have known about the
25 reporting requirements. The Court was not inclined to permit a
26 certain line of cross-examination proposed by the government, but
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1 permitted the government to renew its request for such questioning
2 and to brief the issue in its trial memorandum.

3 If defendant elicits opinion evidence regarding whether a
4 Postal clerk knew identified any structuring, it is both appropriate
5 and fair that the government be permitted to ask a "what if you knew"
6 or "did you know" hypothetical on cross-examination to give the jury
7 an accurate picture.

8 Defendant's claim that such cross-examination is irrelevant,
9 fails. If, as defendant claims, the Postal clerks' opinions
10 regarding structuring that are based solely on what they knew at the
11 time are probative of guilt or innocence, then their opinions based
12 on other information available at the time but not known to them
13 would be equally probative of guilt or innocence. Defendant wants
14 the jury to avoid hearing how the witness's opinion would have
15 changed based on the full facts (such as the total number of related
16 purchases made the same day or within a short time period). In
17 effect, defendant is insisting that an opinion based on incomplete
18 facts is the only permissible one to present to the jury. This is
19 neither consistent with the jury's truth-finding function nor with
20 the Rules of Evidence.

21 Defendant in her opposition to the government's motion in limine
22 cited no authority suggesting that such questioning would be
23 improper and ignores the fact that it is commonplace - for example,
24 in cross examination of lay opinion testimony on character, in which
25 a witness who opines on defendant's truthfulness is often asked if
26 his opinion would change based on additional, admitted or provable
27 facts. Particularly instructive on the issue here are United States

1 v. Laurienti, 611 F.3d 530, 549 (9th Cir. 2010) and United States v.
2 Cuti, 720 F.3d 453 (2d Cir. 2013). In Laurienti, the Ninth Circuit
3 approved the government's use of hypotheticals on its own witnesses.
4 On appeal from a conviction in a fraud trial, the Ninth Circuit
5 determined that "if you had known" hypotheticals directed to victims
6 were appropriate questions, even if they were arguably guilt-assuming
7 (which the government's questions here would not be). Laurienti, 611
8 F.3d at 550. Laurienti involved the prosecutor, over objection by
9 defendant, asking investors whether they would have purchased a stock
10 had they know additional facts [presumably consistent with trial
11 evidence]. Id. at 550.

12 In Cuti, the defendants, corporate officers, inflated a
13 company's earnings figures and fraudulently sold worthless real
14 estate concessions. Id. at 456. The government called the company's
15 outside auditor and inside accountant and, over defendant's
16 objection, asked how their financial reporting would have been
17 different if they had known the full facts. Id. at 457.

18 On appeal, defendant asserted that the government improperly
19 elicited expert opinion from non-experts, and their hypothetical-
20 responsive testimony as lay witnesses was inadmissible. Id. In
21 finding the district court did not abuse its discretion, the Second
22 Circuit noted that lay witnesses are permitted to offer opinion
23 testimony, that these witnesses' inferences were cabined by the
24 factual foundation laid in admitted testimony and exhibits, fact-
25 based hypotheticals, and their reasoning. Id. The Second Circuit
26 also noted the unique nature of the fact witnesses testifying against
27 Cuti, who were experienced accountants, and that the hypothetical
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1 questions used admitted facts and were based on undisputed accounting
2 rules.

3 The court rejected defendants' assertion that, because the
4 hypothetical facts were not known to the witnesses, they lacked
5 personal knowledge sufficient to testify. Instead, it noted
6 "personal knowledge of a fact 'is not an absolute' to Rule 602's
7 foundational requirement, which 'may consist of what the witness
8 thinks he knows from personal perception." Id. at 458-59 (citing
9 Rule 602's advisory committee note).

10 Finally, it concluded "a witness may testify to the fact of what
11 he did not know and how, if he had known that independently
12 established fact, it would have affected his conduct or behavior."
13 Id. at 459. Cuti, id., cites Laurienti and cases from four
14 additional circuits that reach the same conclusion for fraud cases
15 alone: United States v. Orr, 692 F.3d 1079, 1096-97 (10th Cir. 2012);
16 United States v. Jennings, 487 F.3d 564, 582 (8th Cir. 2007); United
17 States v. Ranney, 719 F.2d 1183, 1187-88 (1st Cir. 1983); United
18 States v. Bush, 522 F.2d 641, 649-50 (7th Cir. 1975).

19 Under Laurienti and Cuti, the government could even call the
20 trained Postal clerks and ask, on direct examination, "the fact of
21 what [each clerk] did not know and how, if each clerk had known the
22 independently establish fact[s], it would have affected [the clerk's]
23 conduct or behavior." Cuti, 720 F.3d at 459. At a minimum, it
24 should be allowed to ask such questions as a component of truth-
25 finding cross-examination.